

EXHIBIT A

Organization Size Definitions:

Extra Small Organization – Less than 25 devices and less than 75 IP addresses

Small Organization – Between 25 and 100 devices and between 75 and 300 IP addresses

Medium Organization – Between 100 and 500 devices and between 300 and 1,500 IP addresses

Large Organization – Between 500 and 2,000 devices and between 1500 and 6,000 IP addresses

Unlimited Organization – Unlimited devices and IP addresses

CATEGORY II, PENETRATION TESTING

Maximum IP's	75	300	1500	6000	12000
Function/Expertise/Service	Not-to-exceed cost for an Extra Small Organization	Not-to-exceed cost for a Small Organization	Not-to-exceed cost for a Medium Organization	Not-to-exceed cost for a Large Organization	Not-to-exceed cost for an Unlimited Organization
Black Box Penetration Testing	\$38,300.00	\$50,900.00	\$73,200.00	\$100,000.00	\$200,000.00
Social Engineering Penetration Testing	\$38,300.00	\$50,900.00	\$73,200.00	\$100,000.00	\$200,000.00
Password Strength Assessments	\$38,300.00	\$50,900.00	\$73,200.00	\$100,000.00	\$200,000.00
Advanced Penetration Testing	\$38,300.00	\$50,900.00	\$73,200.00	\$100,000.00	\$200,000.00
Physical Security Assessment	\$38,300.00	\$50,900.00	\$73,200.00	\$100,000.00	\$200,000.00
Project Management	\$1,800.00	\$2,200.00	\$5,000.00	\$10,000.00	\$50,000.00
Security Consulting	\$TBD upon award	\$TBD upon award	\$TBD upon award	\$TBD upon award	\$TBD upon award

If Change Order Rate varies depending on the level of support, Vendor should specify the Change Order Rate according to position.

Fully-loaded Change Order Rate	TBD based on scoping of change order
Remote Change Order Rate	TBD based on scoping of change order

Category II Per Instance Cost

Assessment	Per Instance Cost
Application Penetration Testing (Per Application)	\$21,200.00
Application Manual Source Review (Per Application)	\$21,200.00

CATEGORY III, SECURITY RISK ASSESSMENT

Function/Expertise/Service	Not-to-exceed cost for an Extra Small Organization	Not-to-exceed cost for a Small Organization	Not-to-exceed cost for a Medium Organization	Not-to-exceed cost for a Large Organization	Not-to-exceed cost for an Unlimited Organization
Windows System Review	\$21,858	\$54,365	\$245,080	\$1,079,485	\$2,500,000
Solaris/Linux/Unix System Review	\$21,585	\$54,365	\$245,080	\$1,079,485	\$2,500,000
Network Device Review	\$17,370	\$50,150	\$240,870	\$1,075,270	\$2,475,000
Virtual Host Server System Review	\$18,300	\$42,660	\$82,380	\$152,475	\$272,475
Firewall Review	\$32,700	\$65,400	\$98,100	\$206,000	\$362,000
Internal Router Review	\$17,370	\$50,150	\$240,870	\$1,075,270	\$2,475,000
External Router Review	\$17,370	\$50,150	\$240,870	\$1,075,270	\$2,475,000
Core Network Switch Review	\$17,370	\$50,150	\$240,870	\$1,075,270	\$2,475,000
Edge Network Switch Review	\$17,370	\$50,150	\$240,870	\$1,075,270	\$2,475,000
VPN Concentrator/Firewall Review	\$32,700	\$65,400	\$98,100	\$206,000	\$362,000
Cisco Secure ISE Review	\$21,585	\$54,365	\$245,080	\$1,079,485	\$2,500,000
VOIP Server Security Review	\$18,300	\$42,660	\$82,380	\$152,475	\$272,475
Database Security Review	\$21,585	\$54,365	\$245,080	\$1,079,485	\$2,500,000
Documentation Review	\$10,500	\$20,700	\$31,050	\$51,750	\$72,450
Log Review	\$18,300	\$42,660	\$82,380	\$152,475	\$272,475
Rule Set Review	\$32,700	\$65,400	\$98,100	\$206,000	\$326,000
Mainframe System Review	\$15,600	\$60,300	\$95,100	\$165,800	\$298,400
Network Sniffing	\$18,300	\$42,660	\$82,380	\$152,475	\$272,475
Network Discovery	\$18,300	\$42,660	\$82,380	\$152,475	\$272,475
Network Port and Service Identification	\$18,300	\$42,660	\$82,380	\$152,475	\$272,475
Network Architecture Assessment	\$18,300	\$42,660	\$82,380	\$152,475	\$272,475
Wireless Assessment	\$7,520	\$15,040	\$30,080	\$52,640	\$75,200

Security Consulting	\$18,300	\$42,660	\$72,380	\$102,475	\$244,760
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Fully-loaded Change Order Rate	TBD based on scoping of change order
Remote Change Order Rate	TBD based on scoping of change order

Category III Per Instance Cost

Assessment	Per Instance Cost
Vulnerability Assessment (Scans) Per device	\$25
Vulnerability Assessment (Scans) Per IP Address	\$200
Vulnerability Assessment (Scans) Per Application	\$3,000
Vulnerability Assessment (Scans) Per Web App	\$3,000
Vulnerability Assessment (Scans)Per Website	\$3,000