

NASPO SVAR Cooperative  
Category 2: Microsoft  
Expiration Date: April 24, 2027

Vendor Contact Information  
Revised: October 25, 2024

**PURCHASES MADE FROM THIS LIST MAY NOT EXCEED \$500,000 PER PROJECT. Agencies must solicit quotations from at minimum 2 available SVAR Vendors.**

<b>Insight Public Sector, Inc.</b>		
<b>Contact:</b>  <b>Debbie Christian</b> <a href="mailto:Debbie.christian@insight.com">Debbie.christian@insight.com</a> 937-415-9469  <b>AJ D'Agostini</b> <a href="mailto:adagosti@insight.com">adagosti@insight.com</a> 480-310-0961	<b>Place Order:</b> Insight Public Sector, Inc. 6820 S. Harl Ave. Tempe, AZ 85283-4318  <b>Remit To:</b> Insight Public Sector, Inc. P.O. Box 731072 Dallas TX 75373-1072	<b>MAGIC Supplier</b> #3100005781  <b>MAGIC Contract</b> #8500000941
<b>NASPO SVAR Website for Mississippi:</b> <a href="https://ips.insight.com/nasposvar2022">https://ips.insight.com/nasposvar2022</a>  To verify pricing, use the pricing sheet attached to this document and the information provided to you by the vendor. Vendor's pricing should reflect an upcharge of no more than the percentages listed below. If the vendor did not include this information on the quote they provided you will need to ask them to provide it.  Insight Public Sector, Inc. was awarded two different pricing models for use with the NASPO SVAR, but will only provide quotes under this agreement utilizing the price method of "Maximum Markup On Reseller's Invoiced Cost".		
<b>Contract Documents:</b> <a href="https://naspo.valuepoint.org/portfolio/software-value-added-reseller-svar-2022-2029/insight/">https://naspo.valuepoint.org/portfolio/software-value-added-reseller-svar-2022-2029/insight/</a>		

**INSIGHT PUBLIC SECTOR NASPO VALUEPOINT SOFTWARE VALUE-ADDED RESELLER (SVAR)**  
**STATE OF MISSISSIPPI MASTER CONTRACT #CTR060025**  
**MICROSOFT**

SUBCATEGORY	MAXIMUM MARKUP ON RESELLER'S INVOICED COST
<b>Itemized Microsoft Offerings</b>	
EMS E5, G1, G2, G3, G5, Govt E4, Advanced Threat Protection, Power BI, Exchange Online, Kiosk F3 Now, Dynamics, PowerApps, Project Online, Azure	1.65%
<b>All Other Microsoft Offerings</b>	
SaaS	1.65%
On-Premise	1.65%
<b>Resold In-scope Professional Services</b>	
Ongoing maintenance & support services not included in software license agreement	1.65%
Deployment services	1.65%
Architectural design services	1.65%
Training deployment services	1.65%
All other resold in-scope professional services	1.65%
IN-SCOPE RESELLER SERVICES	HOURLY RATE
Asset management	\$200.00
Solutions architect	\$209.00
Senior solutions architect	\$265.00
Program engagement manager	\$232.00
Project leader	\$127.00
Project manager	\$209.00
Senior project manager	\$220.00
All other in-scope reseller services (Connected Workforce / Cloud + Data Center Transformation)	\$284.00
OPTIONAL SERVICES	MAXIMUM MARKUP ON
Cloud Solution Provider (CSP) Program	16.00%
OPTIONAL SERVICES	HOURLY RATE
<b>Digital Innovation: UX/Visual/Product</b>	
Creative Director	\$325.00
Principal Designer	\$300.00
Associate Creative Director	\$300.00
Design Manager	\$275.00
Product Manager	\$275.00
Senior Designer	\$250.00
Senior Business Analyst	\$250.00
Designer	\$225.00
Business Analyst	\$225.00
Associate Designer	\$190.00
Associate Business Analyst	\$190.00
<b>Digital Innovation: PM</b>	
Services Manager	\$325.00
Program Manager	\$250.00
Project Manager	\$225.00
Project Coordinator	\$190.00
<b>Digital Innovation: Technology</b>	
Principal/Chief Architect	\$325.00
Senior Architect	\$300.00
Managing Architect	\$300.00
Architect	\$275.00
Senior Software Engineer	\$250.00
Software Engineer	\$225.00
Associate Software Engineer	\$190.00